



Program Snapshot

Key Program Highlights

Since its launch in 2023,

the program has been raising the bar in wholesale banking operations training.

350+ professionals

have graduated from this program and are creating measurable impact in the sector.

Designed for aspiring & seasoned

professionals, operations leaders, and lateral hires from banks or NBFCs looking to upskill.

Powering

30–40%

of India's banking revenues, wholesale banking demands sharp, regulation-ready talent.

The Wholesale Banking Operations Program by UNext Manipal Academy of BFSI, created with leading banks, prepares first-time professionals, lateral hires, and seasoned managers to excel in operations, compliance, and client management. With industry mentorship and real-world problem-solving, it creates professionals who define the future of corporate banking.

Core Skills Mastered

- Customer servicing and coordination
- Analytical skills and documentation
- Regulatory understanding and compliance
- Digital skills for process excellence
- Risk analysis and action

Program Module

Basics of Banking – Regulatory Environment

Operations Lifecycle – Client Onboarding and Transaction Processing

Fundamentals of Credit & Credit Operations

Trade Finance Operations

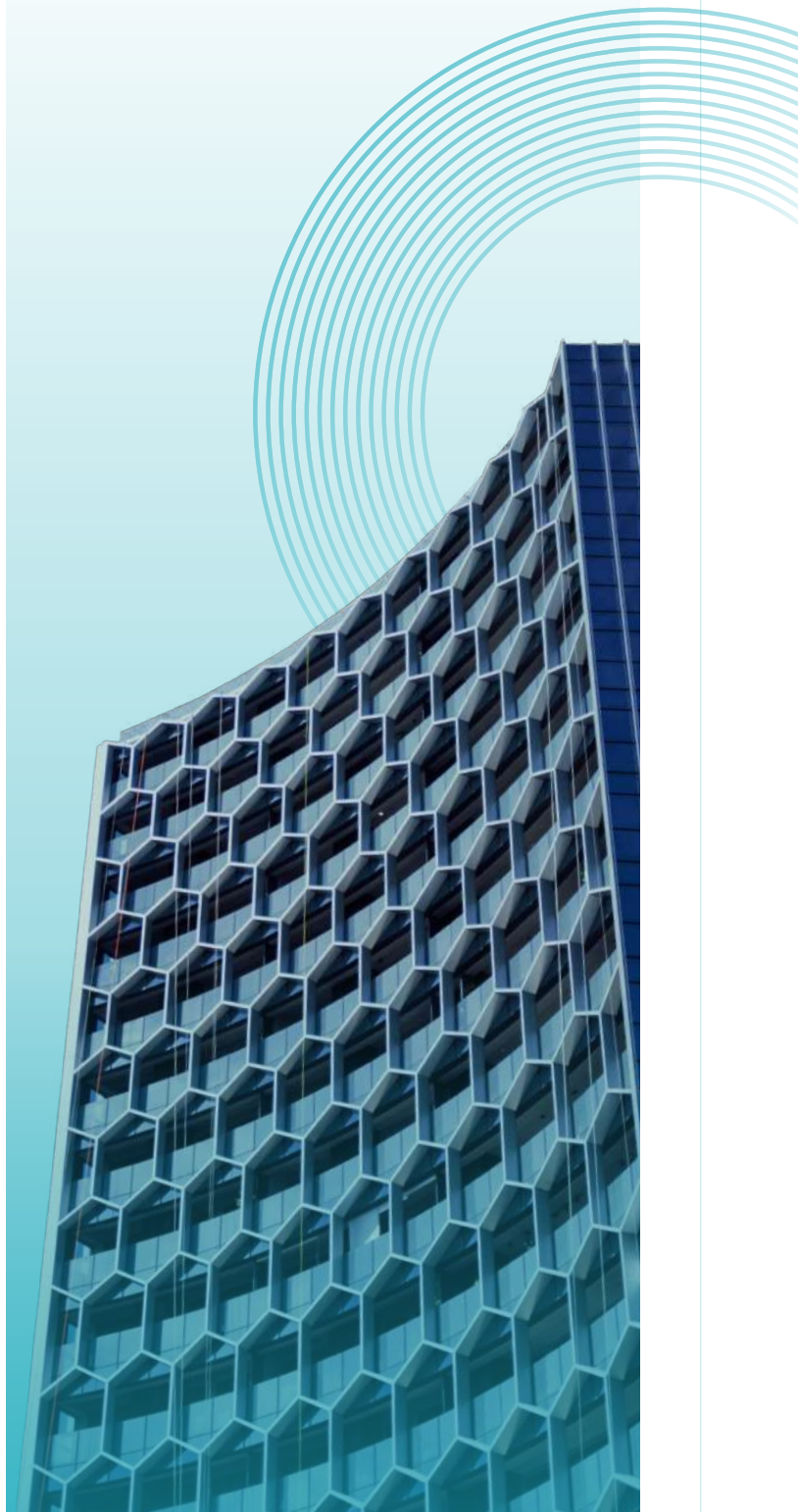
Risk Management & Compliance

Regulatory Frameworks – Basel Norms, RBI Guidelines, & FEMA

Credit Appraisal & Underwriting

Financial Statement Analysis

CMS Operations, Core Banking Systems & Digital Banking Tools



*Transforming Talent.
Powering Growth.*



To nurture
next-gen BFSI professionals
in your enterprise.

Drop us an email today,
✉ connect@u-next.com

Wholesale Banking Operations Program

*Shaping talent that fuels the future
of wholesale banking*

This program by UNext Manipal Academy of BFSI is an industry-aligned course that equips professionals with operational, regulatory, and process expertise. Designed in collaboration with leading banks, it develops job-ready talent that sets new standards in the BFSI sector, empowering organisations to achieve lasting financial growth.